

NEWSLETTER

Weighing

JULY 2009

Successful meeting between manufacturers, regulators and institutes



A staggering 94% of the participants at the third Milestones in Metrology congress (10–13 May 2009) stated that they will return for a fourth congress.

With more than 150 participants, we can say that this three-yearly congress has been a success. The days at the congress were packed with plenary sessions in the mornings and stream sessions in the afternoons. The congress participants had in-depth discussions in the three stream sessions: oil & gas, traffic and weighing. As is tradition at these congresses, the evenings were made up of social programmes. With long breaks and these social evenings there was sufficient time for everyone to meet and discuss issues.

Harmonisation, software and challenges

During the plenary presentations of Mrs Vukovic of Welmec and Mr Ehrlich of OIML amongst others, different points of view on harmonisation in Europe and the world were exposed. Software was the main theme for the second day, which takes an increasingly important role in the world of metrology. Mr Skirving of IVW, amongst others, went into the security of measurement data. The third day was about the challenges in metrology. Mr Bock of Metas gave an interesting presentation on the CE-mark and he suggested to register it as a trademark.



Stream discussions

The stream discussions established a platform for all participants – end-users and manufacturers – to discuss the important topics which have a direct influence on the positioning and marketing of their products in the European market. Experiences on the different topics were shared, visions and opinions were given, obstacles and legal issues were discussed.

The evaluation of MID in the immediate future could provide opportunity for further discussion. Could Milestones in Metrology IV establish the platform to introduce eventually needed solutions?

NAWI Directive renewed!

A new version of the Directive for non-automatic weighing instruments (NAWI Directive) has been published on 16 May 2009. The number of the newly codified Directive is 2009/23/EC.

The original Directive, 90/384/EEC, and all its amendments are consolidated into one codified document. It is normal procedure in the EU to make one codified version for consolidated Directives in order to simplify the legislation. In this case, mainly amendment 93/68 has changed from the original Directive. After that no other legal or technical changes were made.



The new Directive is applicable from 5 June 2009. The only consequence is that references to the Directive should eventually change. References to the old Directive remain valid as stipulated in Article 17 of the new Directive.

New Inside Sales Engineer



"As one of the latest additions within NMI, I would like to introduce myself. My name is Valeska Augusteijn and as of 1 May this year I have joined the NMI Certin Sales Team for the Weighing, Traffic and Gaming market."

"I have studied International Business and Languages at the Rotterdam Business School. After graduating I worked for approximately six years in several sales support roles, of which the last two years for a large multinational chemical company."

"I will be responsible within NMI for internal sales in cooperation with the account managers to market our complete product range. Additionally I will be focusing on streamlining our internal and external communication lines in order to service our customers even better."

NMI's visit to InterWEIGHING

NMI was at the InterWEIGHING Expo in Shanghai this year (7-9 May 2009). InterWEIGHING is the International Weighing Expo organised once a year by China Weighing Instrument Association (CWIA). It is the largest trade show dedicated to the weighing industry in the world.



This year's exhibition was even bigger than last year with scale manufacturers from all over the world taking up three floors. Our Account Manager Kees van Willenswaard represented NMI at the exhibition. It is NMI's experience that it is a good place to meet and inform new customers on global market access and to talk with many existing customers about their experiences.

NMI Certin B.V.
Hugo de Grootplein 1
P.O. Box 394
3300 AJ Dordrecht
T +31 78 633 23 08
F +31 78 633 23 09

More information?
Would you like more information about our service?
Or would you like an appointment with one of our consultants?

Please contact:
NMI Certin B.V.
Sales department
T +31 78 633 23 08
F +31 78 633 23 09
E certinsales@nmi.nl
I www.nmi.nl

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